



## New Voice and Data Contracts Available!

**NJDRLAP Internet pricing slashed 10-20% for popular services.  
Fresh voice & unified communications contracts ready now.**

### **Reduced NJDRLAP Pricing Available Now!**

The ESCNJ has finalized mid-term pricing reductions on some of its most popular service options in the NJ Digital Readiness for Learning and Assessment Project (NJDRLAP). If you need to purchase new or upgraded Internet access or fiber connections, contact your service provider today and ask for the new NJDRLAP deal. Prices for some of the most popular services from vendors like Comcast and Altice/Lightpath are now 10-20% lower.

### **You have to ask for the new NJDRLAP pricing to get the lower rates!**

Information is on the ESCNJ member website [here](#). Choose "Telecommunications" from the drop-down "Category" menu and reference ESCNJ 17/18-45 Digital Readiness for Learning and Assessment Project- Internet Access and Telecommunications Services- ROUND THREE. Click on [Refresh Pricing](#) for details.

Most NJDRLAP Internet and data services are E-Rate eligible. You can use your E-Rate Form 470 or ours. Any questions, contact our NJDRLAP program advisor Kevin Dellicker.

[Kevin@Dellicker.com](mailto:Kevin@Dellicker.com) | 484-788-1221 | [www.Dellicker.com](http://www.Dellicker.com)



## New Voice & Unified Communications Contracts Ready Today!

On Dec. 13, the ESCNJ Board approved a new cooperative service contract for Voice, Unified Communications and Collaboration Services (ESCNJ 19/20-30). This comprehensive telecommunications agreement allows co-op members to buy a range of voice-related services including hosted voice, instant messaging and meeting solutions. Six different providers have been awarded services: Altice/Lightpath, DNS Solutions, EvolveIP, RingCentral, Spectrotel and Xtel. Together, these vendors deliver practical voice solutions and leading-edge unified communications as a service (UCaaS) offerings to meet the voice and telecom requirements of co-op members big and small. Details are on the ESCNJ website in the member section under Telecommunications ([or click here](#)).

Contact Kevin Dellicker with any questions: [kevin@dellicker.com](mailto:kevin@dellicker.com)



## Did you know that NJDRLAP has saved New Jersey school districts & municipalities \$260 million?

That's the power of ESCNJ shared services.

Collaborative purchasing has driven down the cost of Internet access and data telecom for ESCNJ co-op members by 58%, enabling schools and municipalities to purchase 2.5 times the level of service they had before. This helps improve student learning and enhance citizen engagement while saving taxpayers' money at the same time. In fact, NJDRLAP has saved enough money to keep 500 more teachers in New Jersey classrooms. Visit Dellicker Strategies ([www.dellicker.com](http://www.dellicker.com)) for details or click [here](#) for the report.

If you have any questions, please visit our members' website [here](#) or contact directly.

**Patrick M Moran**

Business Administrator/Board Secretary  
Educational Services Commission of New Jersey

1660 Stelton Road

Piscataway, NJ 08854

[pmoran@escnj.us](mailto:pmoran@escnj.us)

[www.escnj.us](http://www.escnj.us)

732-777-9848; Ext. 3120